

COMPANY PRESENTATION



AMBURES CONSULTANCY FZE, U.A.E.

AMBURES CONSULTANCY PORTFOLIO

- Founded in March 2019
- Umm Al Quwain (UAE) Free Zone License holder
- 2 approved activities in license;
 - a) Human Resources Consultancy
 - b) Construction Engineering Consultancy
- Syndicate/Associate Offices in India and U.A.E.



We provide our Clients more competitive solutions!

AMBURES CONSULTANCY PORTFOLIO

What we can do;

- Recruitment/Manpower
- Multidisciplinary Engineering (Conceptual/DD/FEED)
- Multidisciplinary Calculations, Analysis & Reports
- 3D Modeling (SP3D/PDMS/PDS/Solidworks)
- Construction Support
- Representation of Company



PRESENT PROGRESS

Started receiving enquiries

Number of enquiries received till date

Examples;

- 1) Failure Analysis of Mechanical Shaft in Galvanizing Thermal Unit - Al Ghurair Iron & Steel (AGIS), Abu Dhabi
- 2) ADNOC LNG Substations Longevity Analysis, Das Island- Granite Construction company Abu Dhabi
- 3) Corrosion Inspection and Remaining Life Reports of Pipelines in Pickling Unit - Al Ghurair Iron & Steel (AGIS), Abu Dhabi
- 4) Internal Road Design of Hindu Temple, Abu Dhabi - Ramboll Dubai
- 5) Engineering Study for DRP-2 Overhead Cable Routing - Emirates Steel, Abu Dhabi



PRESENT PROGRESS

- 6) Manpower Supply/Recruitment Contract - MUC O&G Middle East, Abu Dhabi
- 7) Manpower Supply/Recruitment Contract - Penspen, Abu Dhabi
- 8) Manpower Supply/Recruitment Contract - CAE, Abu Dhabi
- 9) ETAP Calculations of Ecomar Refinery, Fujairah - MUC O&G Middle East, Abu Dhabi
- 10) Engineering Design of Automatic mixing System of limestone & cement - Saveto, Abu Dhabi
- 11) HAZOP & SIL Workshops for 6+ months - Ramboll, Qatar
- 12) HAZOP & HAZID workshop for QP project - China Petroleum Engineering & Construction Company (CPECC), Abu Dhabi
- 13) Hot Tap Calculations & Modelling for SABIC- Dominion Global, Saudi Arabia

Projects won till date: 4



BUSINESS PLANS

Identify & Target niche areas

Many engineering companies in UAE doing common/generic engineering activities, so very tough/fierce competition to win the project.

Identify niche services which should be in-line with **AMBURES** CONSULTANCY business strategy



BUSINESS PLANS

Representation of Company / Authorized Distributor of products

Business opportunities in UAE and MENA (Middle East North Africa) are plenty hence many companies want to explore this market. **AMBURE S** CONSULTANCY will utilize its Local knowledge and business network by representing new companies and help them to setup in the new market.

Identify niche products and win Distribution rights which should be in-line with **AMBURE S** CONSULTANCY business strategy



WHO I AM?

Sanjay Ambure - Owner/Founder AMBURES CONSULTANCY FZE

- Over two decades of Professional and Progressive leadership experience (over 29 years)
- Instrument Engineer by profession
- Design Engineer, Lead Engineer, Department Head, Project Manager to Business Development Manager, Branch Lead in EPC and Consultancy organizations, worldwide.
- Over 22 years, working outside of India (Brunei, Oman, Japan, Taiwan, Qatar, UAE) in the field of ;
 - o Oil and Gas
 - o Petrochemical
 - o Refinery
- In UAE for 11+ years
- Good business network in UAE, Oman, Brunei
- Contributed in growth & development of Ramboll Oil & Gas Abu Dhabi branch which was opened in 2009.

thank you